IMPORTERS' QUESTIONNAIRE

STAINLESS STEEL WIRE ROD FROM ITALY, JAPAN, KOREA, SPAIN, SWEDEN, AND TAIWAN

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615 500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than March 24, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty review investigation concerning stainless steel wire rod from Italy and antidumping review investigations concerning stainless steel wire rod from Italy, Japan, Korea, Spain, Sweden, and Taiwan (invs. Nos. 701-TA-373 (Review) and 731-TA-770-775 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Nama of firm

			Zin code
	ide Web address		_
	rm imported stainless steel wire rod (a	as defined in the instruction booklet) from any country at any time
□NO	(Sign the certification below and pron	nptly return only this page of the qu	nestionnaire to the Commission)
YES	(Read the instruction booklet carefully return the entire questionnaire to the C		naire, sign the certification, and
		DED THEIR ATION	
	•	CERTIFICATION	
	formation herein supplied in response and that the information submitted is		
	tification I also grant consent for the C		
	uestionnaire and throughout these rev e same or similar merchandise. (If yo		
employees, and ords of these re	t information submitted in this question I contract personnel who are acting in views or related proceedings for which and operations of the Commission pursu reements.	the capacity of Commission empl this information is submitted, or in	loyees, for developing or maintaining internal audits and investigations rela
me and Title	of Authorized Official	Date	
me and Title	of Authorized Official	Date	

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

		d completing the forn		-		f preparing th
				hou	rs	dollars
	ific question	ments you may have ns. Please attach sucl				
	oklet for rep	s of establishment(s) operting guidelines). In a symbol.				
Is your firm owne	d, in whole	or in part, by any oth	er firm?			
Is your firm owned No	-	or in part, by any oth the following inform				
→ ⊢	-				Extent of ownership	<u>)</u>
□No	-	t the following inform		_		<u>)</u>
No Firm name Does your firm ha importing stainles United States or v	YesList	t the following inform	estic or foreig	n, Swede	ownership are engagen, and Taiv	ed in wan into the
No Firm name Does your firm ha importing stainles United States or v	YesList	Address ted firms, either dome rod from Italy, Japan agaged in exporting st	estic or foreig i, Korea, Spair ainless steel v	n, Swede	ownership are engagen, and Taiv	ed in wan into the
Does your firm ha importing stainles United States or v Spain, Sweden, an	YesList	Address Address ted firms, either dome rod from Italy, Japan agaged in exporting sto the United States?	estic or foreig i, Korea, Spair ainless steel v	n, Swede	ownership are engagen, and Taiv	ed in wan into the Japan, Kore

PART I.-GENERAL QUESTIONS--Continued

importing sta and Taiwan i	inless steel wire ronto the United Sta	od from countri	es other than Italy, e engaged in export	, which are engaged in Japan, Korea, Spain, Swed ting stainless steel wire roo van to the United States?	
□No	YesList t	he following in	formation.		
Country/firm	name	Address		<u>Affiliation</u>	
Daga waya Sa		d Cinna aidean	Jamasatia an Canaisan	unhigh and among din the	
	f stainless steel wi		iomestic or foreign	, which are engaged in the	
No	YesList t	he following in	formation.		
Firm name		Address		<u>Affiliation</u>	
	-	•	ting operations on	stainless steel wire rod. M	1ore
Importer	wer may be applic	aoie.	Takes title to	the imported product(s)	
Consigne	e of the imported	product(s)	Customs bro	oker or freight forwarder	
				t is not the consignee, pleadividual to contact).	ise list
	te whether your fi from, foreign trad			nto, or withdraws such	
Foreign trade	zones No)	eslist location(s):		
Bonded ware	houses No) Пү	es-list location(s):		
-					

PART I.-GENERAL QUESTIONS--Continued

I-10.	Please indicate whether your firm imports stainless steel wire rod under the TIB (temporary importation under bond) program.
	□ No □ Yes
I-11.	In Parts II and III of this questionnaire we request copies of your company's business plan. Does your company have a business plan?
	No YesPlease provide the requested copies. If you are not providing the requested copies, please explain why not.
I-12.	To your knowledge, have the products subject to this review been the subject of any other import relief investigations in the United States or in any other countries? No YesPlease specify.
Furthe	FIITRADE AND RELATED INFORMATION er information on this part of the questionnaire can be obtained from D.J. Na (202-708-4727).
Suppi II-1.	y all data requested on a <u>calendar-year</u> basis. Who should be contacted regarding the requested trade and related information?
11-1.	Company contact: Name and title
	Phone No. E-mail address
II-2.	Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of stainless steel wire rod since September 15, 1998 (the date on which the countervailing duty and antidumping duty orders under review became effective)?
	No YesSupply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

	m anticipate any changes in the character of your operations or organization (as relating to the importation of stainless steel wire rod in the future?
No	YesSupply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.
noted above) is countervailing	irm anticipate any changes in the character of your operations or organization (as relating to the importation of stainless steel wire rod in the future if the g duty order on stainless steel wire rod from Italy and antidumping duty orders on wire rod from Italy, Japan, Korea, Spain, Sweden, and Taiwan were to be revoked?
□ No	YesSupply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.
	imported or arranged for the importation of stainless steel wire rod from Italy, Spain, Sweden, or Taiwan for delivery beginning January 1, 2004?
□No	YesIndicate when such orders are to be delivered, the country or countries of origin, and the quantities involved (in short tons).
	lso produces stainless steel wire rod in the United States, please indicate your aporting this product. If your reasons differ by source, please elaborate.

II-7.

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-7. IMPORTS BY SOURCE Report yo stainless steel wire rod imported by yo booklet.) Report separately for each exclude imports produced by Hitach Also report separately for imports fr produced by Yieh Hsing. For all oth Photocopy as many pages as you nee space provided. Country (specify either Italy, Japan, Korea	ur firm durir country list ii, and for T rom Japan p ter sources (ed and ident	ng 1998-200 ted on page aiwan excliproduced b of supply, r cify the cou	03. (See det e 1 of the qu ude import by Hitachi a report data ntry for wh	finitions in uestionnair is produced and for impon an aggi	the instructive (but for Jed by Yieh Helports from Tregated bas	on Japan Ising). Faiwan is.
Japan (Hitachi only) Taiwan (Yie	h Hsing only	•		ources com	bined ¹	
Item	1998	1999	2000	2001	2002	2003
BEGINNING-OF-PERIOD INVENTORIES (quantity)	-					
IMPORTS: ²		1	<u> </u>	1		
Quantity of imports						
Value of imports						
U.S. SHIPMENTS:	_1					
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:	•		•	•		
Quantity of internal consumption/transfers						
Value ³ of internal consumption/transfers						
EXPORT SHIPMENTS:4						
Quantity of export shipments						
Value of export shipments						
END-OF-PERIOD INVENTORIES ⁵ (quantity)						
U.S. SHIPMENTS TO DISTRIBUTORS (quantity)						
U.S. SHIPMENTS TO END USERS (quantity)						
¹ Please identify these sources:						
² Please identify the foreign producers, if known:	:					
³ Sales to related firms (including internal consultifferent basis for valuing these sales within your condata using that basis for 1998-2003 below:		specify that t	basis (e.g., co	ost, cost plus	, etc.) and pro	
⁴ Identify your principal export markets:						
⁵ Reconciliation of dataPlease note that the qu inventories, plus imports, less total shipments, equals Yes NoPlease explain:	s end-of-period	d inventories.	. Do the data	reported rec		f-period

Martensitic:

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Shipments of stainless steel wire rod, by type and country.—Report your firm's U.S. shipments (commercial shipments plus internal consumption/transfers) of the following types of stainless steel wire rod imported by your firm in 2003. These data should sum to the total U.S. shipments reported in question II-7 on the previous page.

reported in question II-7 o		ge. in short tons)				
	(Quantity					
Country	Types of stainless steel wire rod					
	Austenitic	Ferritic	Martensitic	All other types		
Commercial shipments:1		,	_	_		
Italy						
Japan (excluding Hitachi)						
Korea						
Spain						
Sweden						
Taiwan (excluding Yieh Hsing)						
Japan (Hitachi only)						
Taiwan (Yieh Hsing only)						
All others						
Internal consumption/transfers to r	related firms:2					
Italy						
Japan (excluding Hitachi)						
Korea						
Spain						
Sweden						
Taiwan (excluding Yieh Hsing)						
Japan (Hitachi only)						
Taiwan (Yieh Hsing only)						
All others						
Reconciliation of dataPlease no commercial shipments plus internal coll-7. Do the data reported reconcile? Yes NoPlease explain:	onsumption/transfe	rs for stainless stee	l wire rod in 2003 rep	quantity of U.S. ported in question		
¹ List the top three grades (e.g., gr Austenitic:	•	•		pe.		
Ferritic:						
Martensitic:						
² List the top three grades (e.g., gr	ade 302) of interna	lly consumed/transf	ferred to related firms	s stainless steel		
wire rod by type.						
Austenitic:				_		
Ferritic:						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. 	wire rod from Italy Italy, Japan, Korea	and antidumping duty, Spain, Sweden, and Tes, and inventories. Y	countervailing duty order on imports of stainless steel y orders covering imports of stainless steel wire rod from Taiwan in terms of its effect on your firm's imports, U.S. You may wish to compare your firm's operations before
II-10.	of stainless steel with from Italy and antic	ire rod in the future if t	in its imports, U.S. shipments of imports, or inventories the countervailing duty order on stainless steel wire rod on stainless steel wire rod from Italy, Japan, Korea, evoked?
	□ No □	and provide un	as to the time, nature, and significance of such changes inderlying assumptions, along with relevant portions of or other supporting documentation, for any trends or u may provide.
PART	III <u>PRICING AN</u>	ID MARKET FACTO	<u>ORS</u>
Further	information on this	part of the questionna	aire can be obtained from James Fetzer (202-708-5403).
III-1.	Who should be con	tacted regarding the re	equested pricing and related information?
	Company contact:	Name and title	
		Phone No.	E-mail address

Section III-A.--PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 1998-December 2003. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

<u>Product 1</u>.—Grade AISI 304 wire rod, 5.5 mm (0.217 inch) diameter, hot-rolled, annealed and pickled

<u>Product 2</u>.—Grade AISI 302 wire rod, spring quality, 5.5 mm (0.217 inch) diameter, hotrolled, annealed and pickled

<u>Product 3.</u>—Grade AISI 308L wire rod, 5.5 mm (0.217 inch) diameter, hot-rolled, annealed and pickled

<u>Product 4.</u>—Grade AISI 430 wire rod, 5.5 mm (0.217 inch) diameter, hot-rolled, annealed and pickled

<u>Product 5.</u>—Grade AISI 420 wire rod, 5.5 mm (0.217 inch) diameter, hot-rolled, annealed and pickled

<u>Product 6.</u>—Grade AISI 410 wire rod, 5.5 mm (0.217 inch) diameter, hot-rolled, annealed and pickled

COPY THE FOLLOWING PAGE AS NECESSARY. Complete a separate page for each of the specified products imported and sold by your firm. Indicate in the space provided the product for which pricing is reported. Report separately for each of the subject countries from which your firm imported stainless steel wire rod. Circle the country of origin of the stainless steel wire rod for which you are reporting price data and photocopy that page as necessary.

Please note that stainless steel wire rod from Taiwan that was produced by Yieh Hsing and stainless steel wire rod from Japan that was produced by Hitachi are not subject to antidumping duties; therefore, reported pricing data should not include any sales of stainless steel wire rod from Taiwan that was produced by Yieh Hsing or stainless steel wire rod from Japan that was produced by Hitachi.

Section III-A <u>PRICE DATA</u> Continued		
Product: Product 1 Product 2 Product 3	Product 4 Produ	act 5 Product 6
Country:	☐ Korea	
Spain Sweden	Taiwan (excluding Y	ieh Hsing)
(<i>Quantity</i> in short tons, <i>value</i>	e in dollars)	
Period of shipment	Quantity	Value ¹
1998:		
January-March		
April-June		
July-September		
October-December		
1999:		
January-March		
April-June		
July-September		
October-December		
2000:		
January-March		
April-June		
July-September		
October-December		
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		
¹ Net values (i.e., gross sales values less all discounts, allowances, reb. f.o.b. your U.S. point of shipment.	ates, prepaid freight, and the	value of returned goods),
NoteIf your product does not exactly meet the product specifications but description of your product:	is competitive with the specif	fied product, provide a

Section III-B.--MARKET FACTORS

Note: If your response differs depending on the country of origin for your imported stainless steel wire rod, please so indicate and, if necessary, photocopy the page and answer separately for each country. Also, please note that stainless steel wire rod imported from Taiwan that was produced by Yieh Hsing and stainless steel wire rod imported from Japan that was produced by Hitachi are not subject to antidumping duties; therefore, responses to questions should not include information on stainless steel wire rod imported from Taiwan that was produced by Yieh Hsing or stainless steel wire rod imported from Japan that was produced by Hitachi.

III-B-1.	How does your firm determine the prices that it charges for sales of stainless steel wire rod (check all that apply)?
	Transaction by transaction Contracts Set price lists
	Other (describe)
III-B-2.	Please describe your firm's discount policy (check all that apply).
	Quantity discounts Annual total volume discounts No discount policy
	Other (describe)
III-B-3.	On what basis are your prices of stainless steel wire rod usually quoted?
	F.o.b. (specify point) Delivered
III-B-4.	Approximately what percentage of your firm's sales of its stainless steel wire rod imported from Italy, Japan, Korea Spain, Sweden, and Taiwan are on a contract (percent) vs. spot sales (percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.
	(a) What is the average duration of a contract?
	(b) How frequently are contracts renegotiated?
	(c) Does the contract fix quantity, price, or both?
	(d) Does the contract have a meet-or-release provision?
	(e) How often are meet-or-release provisions invoked?
	(f) What are the standard quantity requirements, if any?
	(g) What is the price premium for sub-minimum shipments? percent
III-B-5.	What is the average lead time between a customer's order and the date of delivery for your firm's sales of stainless steel wire rod?

Section III-B.--MARKET FACTORS-Continued

III-B-6.	accounted for by U.S. transportation to your What proportion of your	inland transportation c customers' locations? our sales occur within 1	tal delivered cost of stainless steel wire rocosts? percent. Who generally arrange Your firm or purchaser (check o 00 miles of your storage or production factors. Over 1,000 miles? percent.	es the one).
III-B-7.	stainless steel wire roo apply)? Note any cha	d from Italy, Japan, Kon inges in market area sin	rea, Spain, Sweden, and Taiwan (check all ce 1998 (the year the countervailing became effective) and any anticipated change	that
	Continental U.S.	U.S., including A	Alaska and Hawaii	
	Northeast	Northwest	Midwest	
	Southeast	Southwest	Other (describe)	
III-B-8.			urchasers, or foreign producers/exporters of holesale market price of stainless steel wire	
	□ No □ Y	firm(s) influenced processes the price,	such firm(s) and note the time period when price, whether the effect was to increase or and why your firm believes that the actions asible for the price change.	
		_		
III-B-9.	for stainless steel wire anticipated changes in involved and the factor any underlying assum	e rod during January 19 n your raw material cost or(s) that you believe w	raw materials affected your firm's selling p 98-December 2003? Also discuss any is in the future, identifying the time period(ould be responsible for such changes. Prov yant portions of business plans or other ssue.	(s)

Section III-B.--MARKET FACTORS-Continued

III-B-10.	Does your firm change prices of stainless steel wire rod to its customers based on an alloy surcharge formula? Yes No If yes, please report the following information.
	a) The actual surcharge formulas for each stainless steel wire rod product to which a surcharge formula applied. If the formula changed over the 1998-2003 period, please report the relevant surcharge formula for each period when it applied.
	b) Please report the source of the prices for nickel, chrome, and molybdenum used in the surcharge formula.
III-B-11.	Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of stainless steel wire rod in the U.S. market since 1998?
	No YesPlease note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.
III-B-12.	(a) Do you anticipate any changes in terms of the availability of stainless steel wire rod imported from Italy, Japan, Korea, Spain, Sweden, and Taiwan in the U.S. market in the future?
	No change Increase Decrease
	(b) If you anticipate changes in supply, please identify the changes including the time period, and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

Section III-B.--MARKET FACTORS--Continued

III-B-13.	Describe how easily your firm can shift its sales of stainless steel wire rod between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting stainless steel wire rod between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.						
III-B-14.	Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of stainless steel wire rod since 1998?						
	No YesPlease describe and quantify if possible.						
III-B-15.	Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of stainless steel wire rod in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.						
	No YesPlease identify, including the time period.						
III-B-16.	Are there other products that may be substitutes for stainless steel wire rod?						
	No YesPlease describe the products and note how frequently such substitutions occur.						

Section III-B.--MARKET FACTORS-Continued

III-B-17.	Have there been any changes in the number or types of products that can be substituted for stainless steel wire rod since 1998?							
	No YesPlease explain.							
III-B-18.	Do you anticipate any changes in terms of the substitutability of other products for stainless steel wire rod in the future?							
	No YesPlease describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.							
III-B-19.	Describe the end uses of the stainless steel wire rod that you import from Italy, Japan, Korea, Spain, Sweden, and Taiwan.							
III-B-20.	Have there been any changes in the end uses of stainless steel wire rod since 1998?							
	No YesPlease describe.							
III-B-21.	Do you anticipate any changes in terms of the end uses of stainless steel wire rod in the future?							
	No YesPlease describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.							

Section III-B.--MARKET FACTORS--Continued

III-B-22.	How has demand within the United States (and outside the United States, if known) for stainless steel wire rod changed since 1998?							
	Unchanged Increased Decreased							
	Other (describe)							
	What were the principal factors affecting changes in demand?							
III-B-23.	Do you anticipate any future changes in stainless steel wire rod demand in the United States and, if known, the rest of the world?							
	No YesPlease describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.							
III-B-24.	Please compare market prices of stainless steel wire rod in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.							

Importers' Questionnaire - Stainless Steel Wire Rod

PART III.--PRICING AND MARKET FACTORS--Continued

Section III-B.--MARKET FACTORS--Continued

III-B-25. Is stainless steel wire rod produced in the United States and in other countries used interchangeably (i.e., are they physically used in the same applications)?

products from a spec	Italy	Japan	Korea	Spain	Sweden	Taiwan	Nonsubject countries
United States							
Italy							
Japan							
Korea							
Spain							
Sweden							
Taiwan							
Nonsubject							
¹ For any country-pa factors that limit or pred			e rod which is s	sometimes or n	ever used interd	changeably, ple	ease explain the

Section III-B.--MARKET FACTORS--Continued

III-B-26. Are differences in price between stainless steel wire rod produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate belo differences are frequenthat such differences	uently signific	ant, "S" to ind	licate that suc	h differences	are sometime	es significant,	"N" to indicate
Country-pair	Italy	Japan	Korea	Spain	Sweden	Taiwan	Nonsubject countries
United States							
Italy							
Japan							
Korea							
Spain							
Sweden							
Taiwan							
Nonsubject							
¹ For any country-pa explain the differences		ainless steel wir	e rod for which	there are price	differences, plea	ase identify the	country-pair and

Section III-B.--MARKET FACTORS--Continued

III-B-27. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between stainless steel wire rod produced in the United States and in other countries a significant factor in your firm's sales of the products?

Please indicate belo differences are freq that such differences	uently signific	ant, "S" to ind	licate that suc	h differences	are sometime	es significant,	"N" to indicate
Country-pair	Italy	Japan	Korea	Spain	Sweden	Taiwan	Nonsubject countries
United States							
Italy							
Japan							
Korea							
Spain							
Sweden							
Taiwan							
Nonsubject							
¹ For any country-p stainless steel wire roo	air for which di	ifferences other ountry-pair and	than price alwareport the adva	ays or frequent	tly are a significa dvantages impa	ant factor in you	ur firm's sales of fferences.
III-B-28. Has the		of <u>NONSU</u> YesPlease	•	orted stainle	ss steel wire	rod changed	l since 1998?

Section III-B.--MARKET FACTORS--Continued

III-B-29.	Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss stainless steel wire rod supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each the other major producing/consuming countries, including Italy, Japan, Korea, Spain, Swed and Taiwan, and (3) the world as a whole. Of particular interest are such data from 1998 to the present and forecasts for the future.					
III-B-30.	Does your firm sell stainless steel wire rod over the internet? No YesPlease describe, noting the estimated percentage of your firm's total sales of stainless steel wire rod in 2003 accounted for by internet sales.					